



Candidate Hotlist - March 2016

GM Retail – Sydney based

Astute retail leader with a track record of success with leading national and global brands. Excellent strengths across change management, team leadership – able to bring the talent and take them on the journey, and aligning the team to achieve the business direction set. Circa \$350k package

National Retail Manager – Sydney based

Experienced National Retail Manager in fashion with a career from the shop floor to managing teams over 2500 staff and high volumes. Able to lead and succession plan a high performing team and is passionate about product. Loves leading from the floor and influencing the business direction. Sound business acumen and able to analyze business performance and suggest ideas for improved performance. Circa \$160k plus Super plus Car Allowance.

Senior Merchandise Planner (Accessories) – Sydney OR Melbourne based

Highly experienced Merchandise Planner from the UK with an extensive background in accessories. Sponsorship required! Has managed up to 8 staff. Strengths across identifying key issues and making appropriate judgments based on accurate analysis and experience. Is commercially astute and abreast of competitors, able to identify trends and interpret results to provide practical recommendations. Able to influence & negotiate where necessary, and adaptable to change where needed. Circa \$140k plus Super plus Sponsorship.

Regional / State Manager NSW

Experienced multi-site retailer with a career spanning 15 years in premium brands in fashion, beauty and department stores. Main strengths are across people leadership, business improvement, and customer experience. Has worked both in high volume and boutique environments. Circa \$80k plus Super plus Car Allowance.

Regional / State Manager VIC

Experienced, well rounded, multi-site retailer across leading brands in fashion, furniture, and leisure. Brings strong attention to detail, sound business acumen, and able to provide detailed breakdowns, analysis and forecasts where necessary. Strong team player and proven track record of leadership through mentoring & succession planning a team. Circa \$110k plus Super plus Car Allowance

Buyer – Sydney based

Experienced Buyer who is passionate about product. Is commercial and keeps the customer at the forefront in the buying function. Has detailed knowledge of the buying process from suppliers through to the organization, creativity, pricing, range build and into stores. Is experienced in managing a team of up to 10 staff. Strong leadership skills, is highly motivated, ethical and a strong team player. Sponsorship is paperwork only as financial side has been already assessed and covered by the candidate. Circa \$125k inclusive Superannuation.

Marketing Manager – Melbourne based

A curious, energetic, and strategic Marketer with 20 years' experience with leading brands. Successful track record in the creation, management and execution of marketing strategies across a variety of industries including athletic apparel, retail, telecommunications, and agency. Well developed leadership and team building skills, with a strong emphasis on the delivery of results through the empowerment of others. Circa \$160k plus Super.

For any further information on the above listed candidates or for further incredible talent, please contact Amelia Hennessy on 02 8249 1858 or per email at Amelia@retailcareerconsulting.com